

How SA's venture capital pipeline flowed to finish 2017

Three startup fundraising rounds closed during fourth quarter 2017 in San Antonio that were aggregated by venture capital tracking groups, according to reports released this week. Those reports include PricewaterhouseCoopers Money Tree report, collected by CB Insights, and one produced in collaboration between Pitchbook and the National Venture Capital Association.

All the new capital injections are for health care industry startups that have been operating for a few years.

The largest round involved Ranger Health, a technology startup created in 2015 that sells software and access to health care from a closed network of doctors. It was co-founded by Michael Zucker, Dr. Cameron Powell and Trey Moore. The startup raised \$10 million from HOLT Ventures LLC, the corporate venture capital arm of HOLT CAT, during fourth quarter 2017.

Powell and Moore are serial entrepreneurs who co-founded AirStrip Technologies, while Zucker was formerly chief strategy officer for Tenet Healthcare's South Texas region — otherwise known as Baptist Health System. By comparison, AirStrip Technologies raised about \$65 million from investors from 2004 to 2014.

Dominion Aesthetic Technologies is a San Antonio-based biotechnology startup founded in 2015 and focused on commercializing new plastic and reconstructive surgery techniques. The company raised \$1.6 million from MagnaSci Ventures, a Houston-based venture capital group. Dominion Aesthetic Technologies CEO Janet Campbell is the former CEO of Seno Medical Instruments, which secured more than \$100 million in investment capital from 2005 to 2015 under Campbell's tenure.

<u>Cardiovate</u>, a biotechnology startup that develops medical devices and was spun out of the University of Texas at San Antonio in 2012, secured more venture capital for its NeoVessel technology. Cardiovate was founded by Jordan Kaufmann, now chief technology officer, and is lead by CEO Mark Standeford. The startup raised \$1 million to develop technology for a vein stint that promotes the growth of a patient's own cells to repair a blood vessel after surgery from the San Antonio-based Targeted Technology Fund, undisclosed angel investors and the University of Texas Horizon Fund.

Otherwise, 2017 was a pretty quiet year for technology startup investment, records show. In January, Infocyte LLC, a local cybersecurity startup raised \$3.4 million from LiveOak Venture Partners, Hollis Family Partnership and Feik Enterprises. One month later, <u>Xenex Disinfection Services</u> raised \$38 million from EW Healthcare Partners, Tectonic Ventures, Piper Jaffray and Malin Corp. Then in July and August, respectively, BioAffinity Technology and Airrosti each raised about \$4 million from undisclosed angel investors.

Some private placement deals that fell through the national reporting cracks included \$2.5 million for WGVS Holdings LLC, \$2 million for PhyzData, \$500,000 for Ava Propulsion, \$308,300 for Quantum Industrial Development Corp., \$907,500 for Electrochemical Oxygen Concepts Inc., \$1.5 million for BIO2 Medical Inc., \$33 million for Canary Analytics Holdings LLC and \$3 million for Parlevel SystemsInc., according to U.S. Securities and Exchange Commission records.

More than 8,000 companies across the U.S. raised \$84 billion during 2017, according to the National Venture Capital Association. The total amount raised marks a high point since the dot-com bust, while there were fewer transactions and, therefore, larger deals.

Source: <a href="https://www.bizjournals.com/sanantonio/news/2018/01/11/how-sas-venture-capital-pipeline-flowed-to-finish.html?ana=e_me_set1&s=newsletter&ed=2018-01-11&u=SZ%2BvXk14LqZDaLbelLeOyQ0055c364&t=1516033212&j=79485841

January 11th 2018

